CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

31 March 2016

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## **REPORT ON REVIEW OF CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF BARWA REAL ESTATE COMPANY** Q.S.C.

#### Introduction

We have reviewed the accompanying interim statement of financial position of Barwa Real Estate Company Q.S.C. (the "Company") and its subsidiary (collectively "the Group") as of 31 March 2016 and the related condensed consolidated interim statements of income, comprehensive income, changes in equity and cash flows for the three month period then ended. Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with International Accounting Standard 34, 'Interim financial reporting' as issued by the International Accounting Standards Board (IASB). Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34 as issued by the IASB.

Mohamed Elmoataz PricewaterhouseCoopers Auditors' registration number 281 27 April 2016

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### **CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION** As at 31 March 2016

As at 51 March 2010	Notes	31 March 2016 (Reviewed) QR'000	31 December 2015 (Audited) QR'000
ASSETS			
Cash and bank balances	5	3,436,077	3,833,755
Financial assets at fair value through profit or loss		27,902	27,884
Receivables and prepayments	6	840,977	1,041,679
Trading properties	8	3,550,029	3,792,753
Finance lease receivables	6	1,752,140	1,843,823
Due from related parties	7	205,325	224,831
Available-for-sale financial assets		200,766	199,386
Advances for projects and investments		4,731,879	4,747,151
Investment properties	10	11,985,296	11,222,850
Property, plant and equipment		636,101	651,072
Investments in associates	9	749,080	723,494
Goodwill		126,411	126,411
Deferred tax assets	-	1,064	1,068
TOTAL ASSETS	-	28,243,047	28,436,157
LIABILITIES AND EQUITY LIABILITIES Payables and other liabilities Provisions Due to related parties Obligations under Islamic finance contracts Deferred tax liabilities TOTAL LIABILITIES	11 12 7 13	2,247,362 94,057 707,068 7,664,382 444 10,713,313	2,297,434 207,028 514,975 7,697,837 444 10,717,718
EQUITY Share capital Treasury shares Legal reserve General reserve `Other reserves Retained earnings	18	3,891,246 (4,119) 1,399,641 4,639,231 (198,727) 7,650,643	3,891,246 (4,119) 1,399,641 4,639,231 (210,026) 7,855,259
Total equity attributable to equity holders of the Parent Non-controlling interests <b>Total Equity</b> <b>TOTAL LIABILITIES AND EQUITY</b>	-	17,377,915 151,819 17,529,734 28,243,047	17,571,232 147,207 17,718,439 28,436,157

These condensed consolidated interim financial statements were approved by the Board of Directors on 27 April 2016 and signed on their behalf by:

H.E. Salah Bin Ghanem Al Ali Chairman Salman Bin Mohamad Al Muhannadi Group Chief Executive Officer

### CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

For the three months ended 31 March 2016

Rental income       268,165       258,032         Rental operation expenses       (70,194)       (70,194)         Finance lease income       58,097       68,843         Net rental and finance lease income       250,849       256,681
Finance lease income         58,097         68,843
Net rental and finance lease income250,849256,681
Income from consultancy and other services 106,685 133,629
Consulting operation and other services expenses (70,113) (69,983)
Net consulting and other services income36,57263,646
Profit on sale of properties 14 - 2,701,685
Net fair value gain on investment properties10306,829309,873
Share of results of associates         9         16,069         14,201
Loss on sale of available-for-sale financial assets - (513)
Gain / (loss) on financial assets at fair value through profit or loss690(879)
General and administrative expenses (54,120) (54,309)
Depreciation (14,637) (16,959)
Impairment losses 15 (22) (17,934)
Other income 16 129,668 32,393
Operating profit before finance cost and tax671,8983,287,885
Finance cost (36,200) (47,750)
Finance income         21,249         19,522
Profit before income tax         656,947         3,259,657
Income tax expense (1,151) (150)
Net profit for the period         655,796         3,259,507
Attributable to:
<i>Equity holders of the Parent</i> <b>651,458</b> 3,254,887
Non-controlling interests 4,338 4,620
<u>655,796</u> <u>3,259,507</u>
Basic and diluted earnings per share
(attributable to equity holders of the Parent expressed in QR per
share) 17 <u>1.67</u> 8.36

### **CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME** For the three months ended 31 March 2016

	Three months ended 31 March 2016 QR'000	Three months ended 31 March 2015 QR'000
Profit for the period	655,796	3,259,507
Other comprehensive income		
Other comprehensive income that will be reclassified to profit or loss in subsequent periods: Exchange differences on translation of foreign operations Net gain on available-for-sale financial assets Other comprehensive income /(loss) for the period Total comprehensive income for the period	10,805 1,380 12,185 667,981	(65,406) (4,012) (69,418) 3,190,089
<i>Attributable to:</i> Equity holders of the Parent Non-controlling interests	662,757 5,224 667,981	3,186,831 3,258 3,190,089

### CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

For the Three months ended 31 March 2016

	Equity attributable to owners of the parent								
	Share capital QR'000	Treasury shares QR'000	Legal reserve QR'000	General reserve QR'000	Other reserves QR'000	Retained earnings QR'000	Total QR'000	Non- controlling interests QR'000	Total Equity QR'000
Balance at 1 January 2016	3,891,246	(4,119)	1,399,641	4,639,231	(210,026)	7,855,259	17,571,232	147,207	17,718,439
Profit for the period Other comprehensive income for the period					11,299	651,458 	651,458 11,299	4,338 886	655,796 12,185
Total comprehensive income for the period					11,299	651,458	662,757	5,224	667,981
Partners' contribution: Dividends for 2015 (Note 23) Other movements			-	-	- -	(856,074)	(856,074)	(612)	(856,074) (612)
Total transactions with owners					-	(856,074)	(856,074)	(612)	(856,686)
Balance at 31 March 2016 (Reviewed)	3,891,246	(4,119)	1,399,641	4,639,231	(198,727)	7,650,643	17,377,915	151,819	17,529,734
	Equity attributable to owners of the parent					Non-			
	Share capital QR'000	Treasury shares QR '000	Legal reserve QR'000	General reserve QR'000	Other reserves QR'000	Retained earnings QR '000	Total QR '000	controlling interests QR '000	Total Equity QR'000
Balance at 1 January 2015	3,891,246	(4,119)	1,110,169	4,639,231	(90,436)	6,213,240	15,759,331	159,399	15,918,730
Profit for the period Other comprehensive income for the period	- 	<u>-</u>			(68,056)	3,254,887	3,254,887 (68,056)	4,620 (1,362)	3,259,507 (69,418)
Total comprehensive income for the period Partners' contribution:					(68,056)	3,254,887	3,186,831	3,258	3,190,089
Excess of purchase consideration over the carrying amount of all amounts due to non-controlling interest "50% of Lusail Golf Development Company (i) Dividends for 2014 (Note 23)	-	-	-	-	-	(145,372) (856,074)	(145,372) (856,074)	-	(145,372) (856,074)
Purchasing Minority Shares of Lusail Golf Development Company Other movements Total transactions with owners				- 	-		(1,001,446)		
Balance at 31 March 2015 (Reviewed)	3,891,246	(4,119)	1,110,169	4,639,231	(158,492)	8,466,681	17,944,716	157,476	18,102,192

(i) During the 3 months period ended 31 March 2015, the Group acquired the remaining 50% of Lusail Golf Development Company for a purchase consideration of QR 2,482,755 thousand. The purchase price was paid in December 2014 and was presented in the consolidated statement of financial position under "Advances for projects and investments" at 31 December 2014. On 5 January 2015 all the procedures have been completed and the shares have been transferred to the Group. Accordingly, Lusail Golf Development Company is now a fully owned subsidiary of the Group. As Lusail Golf Development Company was controlled by the Group prior to this transaction, the excess of purchase consideration over the carrying amount of all amounts due to the non-controlling interests of QR 145,372 thousands was charged to the retained earnings of the Parent.

The attached notes from 1 to 23 form an integral part of these condensed consolidated interim financial statements.

# Barwa Real Estate Company Q.S.C. CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

For the Three months ended 31 March 2016

			months ended Iarch
		2016	2015
	Natar		iewed)
OPERATING ACTIVITIES	Notes	QR'000	QR'000
Profit for the period		655,796	3,259,507
Adjustments for:			
Finance cost		44,998	48,758
Finance income		(21,249)	(19,522)
Net fair value gain on investment properties	10	(306,829)	(309,873)
Depreciation		16,763	16,959
Share of results of associates		(16,069)	(14,201)
Impairment losses	15	22	17,934
Loss on sale of available-for-sale financial assets		-	513
Gain on disposal of furniture and equipment		-	(10)
Other income	16	(126,568)	(1,116)
Net deferred tax benefit		6	(411)
Change in Provisions - net	12	(84)	6,722
Unrealised (gain) / loss on financial assets at fair value through profit or loss		(690)	879
Finance lease income		(58,097)	(68,843)
Operating income before working conital changes		187 000	2 027 206
Operating income before working capital changes		187,999	2,937,296
Working capital changes:		71 512	(07.059)
Change in receivables and prepayments		71,513	(97,958)
Amounts due from/due to related parties		(173,634)	2,477
Change in finance lease receivables		277,673	49,847
Change in trading properties		(142,019)	(227,397)
Change in payables and other liabilities		(97,472)	59,158
NET CASH FROM OPERATING ACTIVITIES		124,060	2,723,423
INVESTING ACTIVITIES			
Finance income received		21,249	19,522
Purchase of investment properties	10	(54,461)	(1,841)
Proceeds from sale of available-for-sale financial assets		-	14,202
Proceeds from disposal of property, plant and equipment		-	2,719
Advances for purchase of investments and properties		-	11,586
Payments for purchase of available-for-sale financial assets		-	(5,451)
Payments for purchase of property, plant and equipment		(1,792)	-
Receipts from / (payments for) financial assets at fair value through profit or loss		673	(422)
Net movement in short term deposits maturing after three months		609,264	(2,468,072)
Dividend income received	16	3,946	1,116
Dividends received from associates	9	4,000	4,000
NET CASH FROM / (USED IN) INVESTING ACTIVITIES		582,879	(2,422,641)

# Barwa Real Estate Company Q.S.C. CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

For the Three months ended 31 March 2016

		For the three ma 31 Mar	
		2016	2015
		(Review	ved)
	Notes	QR'000	QR '000
FINANCING ACTIVITIES		-	-
Finance cost paid		(44,998)	(48,758)
Payments for the obligations under Islamic financing contracts	13	(30,725)	(56,736)
Dividends paid		(414,194)	(330,017)
Movement in restricted bank balances		(49,690)	(3,452)
NET CASH USED IN FINANCING ACTIVITIES		(539,607)	(438,963)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		167,332	(138,181)
Net foreign exchange differences		(5,435)	(15,840)
Cash and cash equivalents at 1 January		1,003,256	1,270,470
CASH AND CASH EQUIVALENTS AT 31 MARCH	5	1,165,153	1,116,449

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 1 CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES

Barwa Real Estate Company Q.S.C. ("the Company" or "the Parent") was incorporated pursuant to the provision of Article 68 of the Qatar Commercial Companies Law No. 5 of 2002 as Qatari Public Shareholding Company under Commercial Registration No. 31901 dated 27 December 2005. The term of the Company is 100 years starting from the date of declaration in the Commercial Register. The Company is a listed entity on the Qatar Exchange.

The Company's registered office address is P.O. Box 27777, Doha, State of Qatar.

The principal activities of the Company and its subsidiaries (together, "the Group") include investment in all types of real estate including acquiring, reclamation, dividing, developing and reselling of land and to establish agricultural, industrial, commercial projects on land, or lease those land, and also buying, selling and leasing buildings or projects. It also administers and operates real estate investments in and outside the State of Qatar. The Group is engaged in the business of developing domestic and international real estate projects, investing, hotels ownership and management, projects consulting and others.

Qatar Companies Law No. 11 of 2015 (Companies Law) which is applicable to the group has come into effect from 16 June 2015. The Ministry of Economy and Commerce (MOEC) had extended the transitional period determined for complying with the Companies Law till August 2016. Additionally, the executive regulations necessary to apply the Companies Law have not yet been issued by the MOEC. The group is currently in communication with the MOEC in order to amend its articles of association to be in compliance with the new Companies Law.

The Group's subsidiaries accounting for more than 5% of the total assets and /or operational results of the Group during the current or previous period are included in these condensed consolidated interim financial statements are listed below. In addition to the below listed subsidiaries, there are a number of other subsidiaries' financial statements that are consolidated into these condensed consolidated interim financial statements and are accounting for less than 5% of the total assets and/or operational results of the Group.

r in in it is it is it is it.		Group effective shareholding percentage		
Name of subsidiary	Country of incorporation	31 March 2016	31 December 2015	
Asas Real Estate Company W.L.L	Qatar	100%	100%	
Al-Waseef Asset Management Company S.P.C.	Qatar	100%	100%	
Barwa Al-Doha Real Estate Company W.L.L	Qatar	100%	100%	
Barwa International Company S.P.C.	Qatar	100%	100%	
Lusail Golf Development Company W.L.L.	Qatar	100%	100%	
Barwa Al Sadd Company S.P.C.	Qatar	100%	100%	
Barwa Al- Baraha S.P.C.	Qatar	100%	100%	
Barwa Financial District W.L.L.	Qatar	100%	100%	
Barwa Village Company S.P.C.	Qatar	100%	100%	
Gudran S.P.C.	Qatar	100%	100%	
Masaken Al Sailiya & Mesaimeer Company S.P.C.	Qatar	100%	100%	
Barwa District Cooling Company S.P.C.	Qatar	100%	100%	
Qatar Real Estate Investment Company P.J.S.C.	Qatar	100%	100%	
Cavendish Capital	ŪK	92.31%	92.31%	
Shaza Hotel Investment Company B.S.C.C.	Bahrain	100%	100%	
Qatar Project Management Company Q.P.S.C.	Qatar	70%	70%	

### 2 BASIS OF PREPARATION

The condensed consolidated interim financial statements for the period ended 31 March 2016 have been prepared in accordance with International Financial Reporting Standards, IAS 34 "Interim Financial Reporting" ("IAS 34").

The condensed consolidated interim financial statements are presented in Qatari Riyals, which is the Company's functional and presentational currency and all values are rounded to the nearest thousands (QR'000) except when otherwise indicated.

The condensed consolidated interim financial statements do not include all information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2015. In addition, results for the three months period ended 31 March 2016 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2016.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### **3** SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2015. There are no amendments to IFRSs that have a material effect on the group for the period ended 31 March 2016.

(a) New standards and interpretations are effective for annual periods beginning after 1 January 2016 and not yet adopted by the Group

IFRS 9, 'Financial instruments' on hedge accounting (Annual periods beginning on or after 1 January 2018). The amendments to IFRS 9 bring into effect a substantial overhaul of hedge accounting that will allow entities to better reflect their risk management activities in the financial statements.

·IFRS 16, 'leases' (Annual periods beginning on or after 1 January 2019) requires lessees to recognise nearly all leases on the balance sheet which will reflect their right to use an asset for a period of time and the associated liability to pay rentals. The lessor's accounting' model largely remains unchanged.

IFRS 15, 'Revenue from contracts with customer' (Annual periods beginning on or after 1 January 2018). The new standard introduces the core principle that revenue must be recognised when the goods or services are transferred to the customer, at the transaction price. Any bundled goods or services that are distinct must be separately recognised, and any discounts or rebates on the contract price must generally be allocated to the separate elements.

### 4 ACCOUNTING ESTIMATES

The preparation of these interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the consolidated financial statements for the year ended 31 December 2015.

### 5 CASH AND BANK BALANCES

Cash and bank balances are comprised of the following:

	As at	As at
	31 March	31 December
	2016	2015
	(Reviewed)	(Audited)
	QR'000	QR'000
Cash on hand	323	260
Short term deposits	2,674,340	3,162,052
Current accounts	283,202	189,338
Call accounts	294,207	347,789
Restricted balances	168,607	118,056
Margin bank accounts	15,398	16,260
Total cash and bank balances	3,436,077	3,833,755
Short term bank deposits maturing after 3 months (i)	(2,086,919)	(2,696,183)
Restricted bank balances (ii)	(184,005)	(134,316)
Cash and cash equivalents	1,165,153	1,003,256

Notes:

- (i) Short term bank deposits are made for varying periods depending on the immediate cash requirements of the Group with original maturity period ranging up to twelve months and carry profit at commercial market rates.
- (ii) Restricted bank balances are restricted mainly to cover certain bank guarantees issued by the Group and the settlement of dividends yet unclaimed by the parent's shareholders.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

## 6 CURRENT AND NON-CURRENT PRESENTATION OF RECEIVABLES AND PREPAYMENTS AND FINANCE LEASE RECEIVABLES

The following table presents the current and non-current distinction of receivables and prepayments and finance lease receivables at the reporting date.

	<b>Receivables</b> and	d prepayments	Finance lease receivables		
	31 March	31 December	31 March	31 December	
	2016	2015	2016	2015	
	(Reviewed)	(Audited)	(Reviewed)	(Audited)	
	QR'000	QR'000	QR'000	QR '000	
Current	820,448	1,027,111	396,051	384,156	
Non-current	20,529	14,568	1,356,089	1,459,667	
	840,977	1,041,679	1,752,140	1,843,823	

Note:

Finance lease receivables amounting to QR 578,000 thousand (31 December 2015: QR 632,000 thousand) have been pledged as a security against the Islamic facility "Sukuk Al Musharakah" amounting to QR 61,450 thousand (31 December 2015: QR 92,175 thousand)

### 7 RELATED PARTY DISCLOSURES

Qatari Diar Real Estate Investment Company Q.S.C is the main shareholder of the company, which owns 45% of the company's shares including one preferred share that carries preferred rights over the financial and operating policies. The remaining 55% of the shares are widely held and publicly traded at the Qatar Exchange.

The Parent Company has transactions with related parties, i.e. shareholders having control on the Company, associated companies, directors and key management of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

#### **Related party transactions**

Transactions with related parties during the period were as follows:

	For the Three months ended <u>31 March</u>		
	2016 (Reviewed)	2015 (Reviewed)	
	<u>QR'000</u>	<u>QR'000</u>	
Income from consultancy and other services – Main shareholder	32,473	47,004	
Rental income – Main shareholder / associates	293	2,159	

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 7 RELATED PARTY DISCLOSURES (Continued)

Balances with related parties included in the consolidated interim statement of financial position are as follows:

	Due from related parties		Due to relat	ted parties
	31 March 2016 (Reviewed) QR'000	31 December 2015 (Audited) QR'000	31 March 2016 (Reviewed) QR'000	31 December 2015 (Audited) QR'000
Qatari Diar Real Estate Investment				
Company Q.S.C.	30,450	39,376	675,911	482,624
Associate companies	97,144	97,144	28,999	29,851
Entities under common control	77,731	88,311	-	-
Other related parties	-		2,158	2,500
	205,325	224,831	707,068	514,975

Current and non-current portions of due from and due to related parties were as follows:

	Due from rel	Due from related parties		Due to related parties	
	31 March	31 December	31 March	31 December	
	2016	2015	2016	2015	
	(Reviewed)	(Audited)	(Reviewed)	(Audited)	
	QR'000	QR '000	QR'000	QR '000	
Non-current	85,633	85,633	574	574	
Current	119,692	139,198	706,494	514,401	
	205,325	224,831	707,068	514,975	

#### Compensation of directors and other key management personnel

The remuneration of directors and other members of key management during the period were as follows:

		For the three months ended 31 March	
	2016	2015	
	(Reviewed)	(Reviewed)	
	QR'000	QR'000	
Total key management staff benefits (Group basis)	12,553	11,443	

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 8 TRADING PROPERTIES

	31 March	31 December
	2016	2015
	(Reviewed)	(Audited)
	QR'000	QR '000
Properties available for sale	176,112	176,112
Properties under development- net	3,373,917	3,616,641
	3,550,029	3,792,753

Movements of properties available for sale during the period were as follows:

	31 March 2016 (Reviewed) OR'000	31 March 2015 (Reviewed) QR'000
At 1 January Additions during the period Sold properties during the period	176,112 -	184,472 279 (1,739)
At 31 March	176,112	183,012

Movements of properties under development during the period were as follows:

	31 March 2016	31 March 2015
	(Reviewed) QR'000	(Reviewed) QR'000
At 1 January Additions	3,616,641 137,008	3,381,724 234,727
Capitalised finance cost	20,282	15,185
Transferred to property, plant and equipment Transfer to investment property (Note 10)	- (409,611)	(1,549)
Reversal of impairment Foreign exchange adjustment	8,275 1,322	(9,156)
At 31 March	3,373,917	3,620,931

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 9 INVESTMENTS IN ASSOCIATES

The following table illustrates the summarised financial information of the Group's investments in associates:

	Three months ended 31 March 2016 (Reviewed) QR'000	Three months ended 31 March 2015 (Reviewed) QR'000
At 1 January Dividends received from associates Share of results of associates Impairment losses (Note 15)	723,494 (4,000) 16,069	817,053 (4,000) 14,201 (16,700)
Share of change in fair value reserve of available for sale financial assets Currency translation adjustment At 31 March	8,066 5,451 749,080	(2,123) (22,413) 786,018
	Three months ended 31 March 2016 (Reviewed) OR'000	Three months ended 31 March 2015 (Reviewed) QR'000
Total group's share of the associates' statement of financial position: Total Assets Total liabilities	1,573,552 (824,472)	1,712,104 (926,086)
Group share of net assets of associates	749,080	786,018
Carrying amount of the investments	749,080	786,018
Group's share of associates' revenues and results:		
Revenues	37,862	112,925
Results	16,069	14,201
10 INVESTMENT PROPERTIES	31 March	31 March
	2016 (Reviewed) QR'000	2015 (Reviewed) QR'000
At 1 January Additions Transfer from trading properties (Note 8) Transfer to property, plant and equipment	11,222,850 54,461 409,611	11,093,173 1,841 (1,162)
Net fair value gain Foreign exchange adjustment <b>At 31 March</b>	306,829 (8,455) 11,985,296	$(1,102) \\ 309,873 \\ (19,929) \\ 11,383,796$

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 10 INVESTMENT PROPERTIES (continued)

Notes:

- (i) Investment properties are located in the State of Qatar, Republic of Cyprus and United Kingdom.
- (ii) Investment properties are stated at fair value, which has been determined based on valuation performed by accredited independent valuers as at 31 March 2016 except for properties located in Cyprus and UK which have been valued internally using accepted valuation techniques. Those valuers are accredited independent valuers with recognised and relevant professional qualifications and with recent experience in the location and category of those investment properties being valued. In arriving at estimated market values the valuers have used their market knowledge and professional judgement and not only relied on historical transactional comparable. In the absence of current prices in an active market, the valuations are based on the aggregate of the estimated cash flows expected to be received from renting the property. A yield that reflects the specific risks inherent in the net cash flows is applied to the net annual cash flows to arrive at the property valuation.
- (iii) The Group has no restrictions on the realisability of its investment properties and no contractual obligations to either purchase, construct or develop investment properties or for repairs, maintenance and enhancements.
- (iv) Included in investment properties are certain properties with a carrying value of QR 1,254,000 thousand at 31 March 2016 (31 December 2015: QR 1,254,000 thousand) for which the title deeds will be transferred to the Group on completion of the construction of the projects or upon settlement of full amount of the investment properties. The condensed consolidated interim financial statements have been prepared on the basis that the beneficial interest of these investment properties resides with the Group.

Type of properties	Valuation technique	Significant unobservable inputs	Range (weighted average)
Commercial properties	DCF method	Estimated rental value per sqm per month Rent growth p.a. Long-term vacancy rate Discount rate Market cap	QR 17-270 0%-3% 0%-19% 8.38%-8.79% 3.95%-7%
Residential properties	DCF method	Estimated rental value per sqm per month Rent growth p.a. Long-term vacancy rate Discount rate Market cap	QR 31-69 0%-5% 0%-19% 8.38%-8.79% 3.95%-7%
Land Bank	Direct comparison	Estimated land value per sqm	QR 2,000 -17,000

(v) Description of valuation techniques used by the group and key inputs to valuation on some of the investment properties are as follows:

**Discounted Cash Flow Method (DCF):** It is considered the most commonly used technique for assessing Market Value within the Income Approach. This is a financial modelling technique based on explicit assumptions regarding the prospective cash-flow to a property or business and the costs associated with being able to generate the income. A market-derived discount or internally calculated rate is applied to estimate cash flows to establish a present value of the income stream. This Net Present Value ("NPV") is an indication of Market Value.

**Direct Comparison Approach:** This approach involves a comparison of the subject property to similar properties that have actually been sold in arms'-length transactions or are offered for sale. This approach demonstrates what buyers have historically been willing to pay (and sellers willing to accept) for similar properties in an open and competitive market and is particularly useful in estimating the value of the land and properties that are typically traded on a unit basis. Generally, the opinion on value is based on evidence of open market transactions in similar property with adjustments of the comparable to differentiate the differences between the subject property and the comparable.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

#### 11 PAYABLES AND OTHER LIABILITIES

	31 March 2016	31 December 2015
	(Reviewed)	(Audited)
	QR'000	QR '000
Subcontractors and suppliers	400,585	472,407
Clients advances and unearned income	118,919	108,553
Retention payable	232,163	235,114
Contribution to social and sports fund	87,249	87,249
Accrued expenses	308,286	295,848
Accrued finance cost	23,022	31,820
Employees end of services benefits	81,796	79,635
Other payables	995,342	986,808
	2,247,362	2,297,434
The maturity of payables and other liabilities are as follows:		
Non-current	911,481	828,324
Current	1,335,881	1,469,110
	2,247,362	2,297,434

#### 12 PROVISIONS

	Three months ended 31 March 2016 (Reviewed) QR'000	Three months ended 31 March 2015 (Reviewed) QR'000
At 1 January	207,028	164,938
Provided during the period	-	6,739
Utilised during the year	(86)	-
Reversal during the period (note 16)	(112,887)	(17)
Translation adjustments	2	
At 31 March	94,057	171,660
Provisions are analysed as follows:		
·	31 March	31 December
	2016	2015
	(Reviewed)	(Audited)
	QR'000	QR'000
Provision for litigations	53,776	166,747
Provision for committed costs	40,281	40,281
At 31 March / December	94,057	207,028

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 13 OBLIGATIONS UNDER ISLAMIC FINANCE CONTRACTS

The movements in the obligations under Islamic finance contracts during the period were as follows:

	31 March	31 March
	2016	2015
	(Reviewed)	(Reviewed)
	QR'000	QR '000
At 1 January	7,697,837	7,919,983
Facilities obtained during the period (i)	-	-
Repayment during the period	(30,725)	(56,736)
	7,667,112	7,863,247
Deferred Finance Charges	(2,730)	1,197
At 31 March	7,664,382	7,864,444

The maturity profile of obligations under Islamic finance contracts are as follows:

	31 March 2016 (Reviewed) QR'000	31 December 2015 (Audited) QR'000
Non-current portion	3,479,344	1,105,450
Current portion	4,185,038	6,592,387
	7,664,382	7,697,837

Note:

The Islamic finance contracts have been obtained for the purpose of financing long term projects and working capital requirements of the Group. The contracts carry profits at commercial rates. There were no securities pledged against any of the contracts at 31 March 2016 and 31 December 2015, except for finance lease receivable pledged as security, which has been disclosed in Note 6 to these interim condensed consolidated financial statements.

(i) During the period the Group refinanced obligations under Islamic finance contracts amounting QR 2,845,621 thousand.

### **14 PROFIT ON SALE OF PROPERTIES**

	Three months	Three months
	ended 31 March	ended 31 March
	2016	2015
	(Reviewed)	(Reviewed)
	QR'000	QR'000
Sale proceeds – trading properties	-	2,703,424
Cost of sales – trading properties	<u> </u>	(1,739)
Profit on sale of properties	<u> </u>	2,701,685
15 IMPAIRMENT LOSSES		
	Three months	Three months
	ended 31 March	ended 31 March
	2016	2015
	(Reviewed)	(Reviewed)
	QR'000	QR'000
Available for sale financial assets	-	75
Receivables and prepayments	22	1,159
Investment in associates (Note 9)	-	16,700
	22	17,934

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 16 OTHER INCOME

	Three months	Three months
	ended 31 March	ended 31 March
	2016	2015
	(Reviewed)	(Reviewed)
	QR'000	QR '000
Dividend income	3,946	1,116
Income from reversal of legal provision	112,887	17
Income from reversal of impairment allowance	9,735	-
Penalties from contractors	-	27,782
Others	3,100	3,478
	129,668	32,393

### 17 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit for the period attributable to equity holders of the parent by the weighted average number of ordinary shares outstanding during the period as follows:

	For the Three months ended 31 March		
-	2016 (Reviewed)	2015 (Reviewed)	
Profit attributable to owners of the parent (QR 000')	651,458	3,254,887	
Ordinary shares issued and fully paid (Thousand shares)	389,125	389,125	
Treasury Shares (Thousand shares) Weighted average number of shares outstanding during the period (in	(50)	(50)	
thousand shares)	389,075	389,075	
Basic and diluted earnings per share (QR)	1.67	8.36	

There were no potentially dilutive shares outstanding at any time during the period and therefore the diluted earnings per share are equal to the basic earnings per share.

### **18 OTHER RESERVES**

Translation reserves:	31 March 2016 (Reviewed) QR'000	31 March 2015 (Reviewed) QR'000
Currency translation differences from foreign operations	(228,770)	(216,925)
Available-for-sale financial assets:		
Gain on remeasurement at fair value	30,043	58,433
	(198,727)	(158,492)

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### **19 CONTINGENT LIABILITIES**

The Group had the following contingent liabilities from which it is anticipated that no material liabilities will arise:

	31 March 2016 (Reviewed) QR'000	31 December 2015 (Audited) QR'000
Bank guarantees	110,028	115,034
20 COMMITMENTS	31 March 2016 (Reviewed) QR'000	31 December 2015 (Audited) QR'000
Contractual commitments to contractors and suppliers for properties under development	486,096	649,896
Commitments for operating leases (i)	217,488	225,708
Commitments for purchase of investments	456,331	456,331
<ul><li><i>Note:</i></li><li>(i) Commitments for operating leases are analysed as follows:</li></ul>	31 March 2016 (Reviewed) QR'000	31 December 2015 (Audited) QR'000
Less than one year Between 1 and 5 years More than 5 years	31,978 136,150 49,360 217,488	32,310 136,082 57,316 225,708

### 21 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

### 21.1 Financial risk factors

The Group's activities are exposed to a variety of financial risks: market risk (including currency risk, fair value profit rate risk, cash flow profit rate risk and price risk), credit risk and liquidity risk.

The condensed consolidated interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the group's annual financial statements as at 31 December 2015.

There have been no changes in the risk management policies since the year end.

### 21.2 Liquidity risk

Compared to the year end, there were no material changes in the contractual undiscounted cash out flows for financial liabilities.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 21 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

#### 21.3 Fair value estimation

Set out below is a comparison of the carrying amounts and fair values of the Group's financial instruments as at 31 March 2016 and 31 December 2015:

	Carrying amounts		Fair values	
_	31 March	31 December	31 March	31 December
	2016	2015	2016	2015
	(Reviewed)	(Audited)	(Reviewed)	(Audited)
	QR'000	QR '000	QR'000	QR'000
Financial assets				
Bank balances (excluding cash)	3,435,754	3,833,495	3,435,754	3,833,495
Receivables	801,056	1,018,333	801,056	1,018,333
Finance lease receivables	1,752,140	1,843,823	1,752,140	1,843,823
Due from related parties	205,325	224,831	205,325	224,831
Financial assets at fair value through profit or loss	27,902	27,884	27,902	27,884
Available-for-sale financial assets	200,766	199,386	200,766	199,386
Financial liabilities				
Payables and other liabilities	(1,370,550)	(1,433,146)	(1,370,550)	(1,433,146)
Due to related parties	(707,068)	(514,975)	(707,068)	(514,975)
Obligations under Islamic finance contracts	(7,664,382)	(7,697,837)	(7,664,382)	(7,697,837)

#### Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique.

Level 1:	Quoted (unadjusted) prices in active markets for identical assets or liabilities;
Level 2:	Other techniques for which all inputs which have a significant effect on the recorded fair
	value are observable, either directly or indirectly; and
Level 3:	Techniques which use inputs which have a significant effect on the recorded fair values are
	not based on observable market data.

Available for sale financial assets amounting to QR 127,009 thousand are unquoted equity securities carried at cost as the fair value could not be reliably measured. Information for such investments is usually limited to periodic investment performance reports from the investment managers. Management has performed a review of its unquoted investments to assess whether impairment has occurred in the value of these investments. Based on the latest financial information available in respect of these investments and their operations, management is of the view that the value of these investments is not impaired more than what is already recorded.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 21 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

### 21.3 Fair value estimation (Continued)

As at 31 March 2016 and 31 December 2015, the Group held the following classes of financial instruments measured at fair value:

#### **Financial assets**

	31 March 2016 (Reviewed) QR'000	Level 1 QR'000	Level 2 QR'000	Level 3 QR'000
Financial assets at fair value through profit or loss Available-for-sale financial assets	27,902 200,766	27,902 123,380	-	77,386
	228,668	151,282		77,386
	31 December 2015			
	(Audited) QR'000	Level 1 QR'000	Level 2 QR '000	Level 3 QR'000
Financial assets at fair value through profit or				
loss	27,884	27,884	-	-
Available-for-sale financial assets	199,386	122,000		77,386
-	227,270	149,884	<u> </u>	77,386

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurement.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 22 SEGMENT INFORMATION

The Group has three reportable segments, as described below, which are the Group's strategic divisions. The strategic divisions offer different businesses and are managed separately because they require different expertise. For each of the strategic divisions, the Group's top management (the chief operating decision maker) reviews internal management reports on a regular basis. The real estate segment develops, sells and lease condominiums, villas, retail shops and plots of land. Business services segment provides business support services and other services comprise cooling and other services.

The operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results, which are considered as a measure of the individual segment's profit or losses.

#### **Operating segments**

The operating segments are presented as follows;

For the three months ended 31 March 2016 (Reviewed)	Real Estate QR'000	Business services QR'000	Other Services QR'000	Eliminations QR'000	Total QR'000
<b>Revenues and gains</b> - External parties - Internal segments	633,092 14,046	106,685 14,766	146,426 341	(29,153) (i)	886,203
Total revenues and gains	647,138	121,451	146,767	(29,153)	886,203
Profit for the period	512,271	9,615	138,690	(4,780)	655,796
Net finance (cost)/ income	(17,000)	2,049		<u> </u>	(14,951)
Depreciation	(12,011)	(287)	(2,339)	<u> </u>	(14,637)
Share of results of associates			16,069	<u> </u>	16,069

For the three months ended 31 March 2015 (Reviewed)	Real Estate QR'000	Business services QR'000	Other services QR'000	Eliminations QR'000	Total QR'000
Revenues and gains - External parties - Internal segments	3,349,560 10,179	115,978 12,338	51,726	(22,517) (i)	3,517,264
Total revenues and gains	3,359,739	128,316	51,726	(22,517)	3,517,264
Profit for the period	3,180,014	35,787	46,749	(3,043)	3,259,507
Net finance (cost)/ income	(29,425)	1,197			(28,228)
Depreciation	(14,315)	(311)	(2,333)		(16,959)
Share of results of associates	<u> </u>		14,201		14,201

Note:

(i) Inter-segment revenues and gains are eliminated at the consolidated level.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the three months ended 31 March 2016

### 22 SEGMENT INFORMATION (Continued)

The following table presents segment assets and liabilities of the Group's operating segments as at 31 March 2016 and 31 December 2015:

At 31 March 2016 (Reviewed)	Real Estate QR'000	Business services QR'000	Other services QR'000	Eliminations QR'000	Total QR'000
Current assets Non-current assets	7,900,587 19,282,995	491,848 144,707	41,401 972,020	(590,511)	8,433,836 19,809,211
Total assets	27,183,582	636,555	1,013,421	(590,511)	28,243,047
Current liabilities Non-current liabilities	(6,169,827) (3,980,626)	(146,679) (79,999)	(22,957) (400,825)	87,600	(6,339,463) (4,373,850)
Total liabilities	(10,150,453)	(226,678)	(423,782)	87,600	(10,713,313)
Investment in associates		<u> </u>	749,080	<u> </u>	749,080
Capital expenditures	<u>212,494</u> (ii)	<u> </u>			212,494
At 31 December 2015 (Audited)	Real Estate QR'000	Business services QR'000	Other services QR'000	Eliminations QR'000	Total QR`000
Current assets Non-current assets	8,847,843 18,581,762	414,520 173,134	41,401 948,773	(571,276)	9,303,764 19,132,393
Total assets	27,429,605	587,654	990,174	(571,276)	28,436,157
Current liabilities Non-current liabilities	(8,641,108) (1,537,421)	(141,538) (68,961)	(18,189) (399,704)	89,203	(8,800,835) (1,916,883)
Total liabilities	(10,178,529)	(210,499)	(417,893)	89,203	(10,717,718)
Investment in associates			723,494		723,494
Capital expenditures	970,059 (ii	)			970,059

Note:

(ii) Capital expenditure consists of additions to trading properties, investment properties and property, plant and equipment.

### 23 **DIVIDENDS**

The shareholders of the Parent Company approved at the Annual General Meeting held on 15 March 2016 a cash dividend of QR 2.2 per share, amounting to QR 856,074 thousand from the profit of 2015 (2015: cash dividend of QR 2.2 per share; amounting to QR 856,074 thousand from the profit of 2014).